

### Explanation to the vendor evaluation

Main criteria	Weighting MC	Sub criteria	Weighting SC	Description	Points
Delivery	20	on-time delivery	20	on-time delivery	100
				not on-time delivery	1
	20	quantity reliability	20	Variance + / - 0%	100
				Variance up to - 10%	90
				Variance up to - 20%	80
				Variance up to - 40%	50
				Variance more than - 40%	1
				Variance more than + 1%	1
Quality	30	PPM	30	parts per million	1 - 100
Soft facts	30	Soft facts Quality			
		QM certificate	40	no certification	1*
				ISO 9001	50
				VDA 6.x / IATF 16949	100
		environment certificate		no certification	1
				ISO 14001	100
		work safety certificate		no certification	1
				ISO 45001	100
		energy certificate		no certification	1
				ISO 50001	100
		audit result / customer information		EG < 80 not quality capability / not certified	1*
				80 <= EG < 90 limited quality capability	50
				EG >= 90 quality capability	100
		information security certificate		no certification	1
				ISO 27001	100
				Soft facts Logistics	
		Acceptance Supplier Logistic Agreement	20	not accepted	1
				accepted with reservations	50
				accepted	100
		AEO declaration		does not exist	1
				Level C or security declaration available	50
				Level S, F or C + security declaration available	100
		Soft facts Purchasing			
		finance stability	40	does not exist (rot + orange)	1
				exist (grün + gelb)	100
		sustainability		not sufficient	1
				sufficient	50
				excellent	100
		contract status		Basic supply agreement not available	1
				Basic supply agreement available	100
		Q-Help		in Q-Help (degradation)	1*
				not in Q-Help	100
		REACH-conformity		not confirmed	1
				confirmed	100
Classification		Total score > 84		A	
		Total score > 69		B	
		Total score <= 69		C	

\* graduation automatically to C-Vendor

"0" = not evaluated